

Monthly Comparison

As of September 30, 2009

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	YTD
Single Family (Res + Condo)													
Active	19,748	20,059	20,628	20,705	20,734	20,853	20,890	20,225	19,834				
Avg List Price	\$462,033	\$466,562	\$472,066	\$477,255	\$479,817	\$482,482	\$479,500	\$477,477	\$476,407				
Under Contract	3,831	4,183	4,826	5,183	5,343	5,664	5,286	5,248	5,228				44,792
Sold	2,469	2,484	3,206	3,390	3,628	4,186	4,440	3,905	3,846				31,554
Avg DOM	101	107	106	104	105	100	100	95	96				101
Avg Price	\$213,330	\$218,010	\$232,395	\$233,482	\$243,022	\$258,434	\$252,727	\$251,008	\$251,112				\$242,010
% of List	96%	96%	96%	97%	97%	97%	97%	97%	97%				97%
% of Orig	90%	90%	91%	91%	91%	91%	92%	92%	92%				91%
Expired	2,279	992	1,054	979	1,053	897	1,246	1,077	1,052				10,629
*Residential													
Active	15,047	15,228	15,584	15,639	15,669	15,790	15,830	15,302	15,046				
Avg List Price	\$510,797	\$516,359	\$525,549	\$532,509	\$538,182	\$540,432	\$538,974	\$537,499	\$532,757				
Under Contract	3,134	3,352	3,907	4,153	4,301	4,468	4,198	4,106	4,029				35,648
Sold	1,943	2,008	2,590	2,706	2,857	3,328	3,484	3,066	3,001				24,983
Avg DOM	99	107	106	102	104	101	98	94	96				100
Median Price	\$181,500	\$192,000	\$203,950	\$210,000	\$220,000	\$237,500	\$229,900	\$227,000	\$225,000				\$218,500
Avg Price	\$230,878	\$236,920	\$251,583	\$254,442	\$262,066	\$283,312	\$276,654	\$273,972	\$274,433				\$263,518
% of List	96%	96%	96%	97%	97%	97%	97%	97%	97%				97%
% of Orig	90%	90%	91%	91%	91%	91%	91%	92%	92%				91%
Expired	1,720	766	820	709	805	679	931	804	817				8,051
*Condo													
Active	4,701	4,831	5,044	5,066	5,065	5,063	5,060	4,923	4,788				
Avg List Price	\$305,948	\$309,593	\$306,823	\$306,685	\$299,258	\$301,754	\$293,440	\$290,912	\$299,330				
Under Contract	697	831	919	1,030	1,042	1,196	1,088	1,142	1,199				9,144
Sold	526	476	616	684	771	858	956	839	845				6,571
Avg DOM	107	109	106	110	110	97	109	98	97				104
Median Price	\$113,000	\$117,725	\$128,500	\$130,000	\$137,000	\$139,837	\$145,500	\$144,500	\$145,000				\$136,000
Avg Price	\$148,509	\$138,239	\$151,716	\$150,560	\$172,454	\$161,939	\$165,530	\$167,090	\$168,288				\$160,235
% of List	96%	96%	96%	97%	97%	97%	97%	97%	97%				97%
% of Orig	90%	90%	90%	90%	92%	93%	93%	92%	93%				92%
Expired	559	226	234	270	248	218	315	273	235				2,578
Income													
Active	717	732	713	724	704	712	704	701	711				
Avg List Price	\$549,775	\$560,774	\$565,327	\$590,995	\$592,812	\$572,916	\$563,426	\$578,832	\$584,923				
Under Contract	53	61	59	68	70	47	72	65	65				560
Sold	34	26	34	32	32	42	41	33	30				304
Avg DOM	104	144	163	169	161	119	151	172	120				144
Median Price	\$165,100	\$232,500	\$175,625	\$148,700	\$165,000	\$198,500	\$217,500	\$155,000	\$175,500				\$178,000
Avg Price	\$232,540	\$317,047	\$252,042	\$268,663	\$197,851	\$252,861	\$365,950	\$207,631	\$185,768				\$255,580
% of List	93%	87%	95%	92%	91%	93%	92%	92%	91%				92%
% of Orig	79%	78%	88%	83%	81%	86%	89%	79%	81%				83%
Expired	129	54	82	64	62	54	72	75	53				645
Land													
Active	3,199	3,337	3,441	3,511	3,408	3,479	3,482	3,468	3,634				
Avg List Price	\$367,014	\$365,680	\$375,370	\$371,201	\$385,867	\$388,985	\$371,538	\$361,167	\$344,892				
Under Contract	34	31	42	41	44	54	50	62	56				414
Sold	25	26	33	32	36	32	45	55	49				333
Avg DOM	239	302	223	327	318	365	300	277	277				292
Median Price	\$275,000	\$95,000	\$85,000	\$92,500	\$80,950	\$76,000	\$48,500	\$61,000	\$79,000				\$84,000
Avg Price	\$491,460	\$136,013	\$120,505	\$114,416	\$250,096	\$117,222	\$156,843	\$211,978	\$111,748				\$181,405
% of List	92%	83%	83%	87%	90%	91%	89%	86%	85%				89%
% of Orig	90%	73%	73%	75%	67%	74%	79%	83%	76%				78%
Expired	428	166	158	342	220	207	242	220	164				2,147
TOTAL													
Active	23,664	24,128	24,782	24,940	24,846	25,044	25,076	24,394	24,179				
Under Contract	3,918	4,275	4,927	5,292	5,457	5,765	5,408	5,375	5,349				45,766
Sold	2,528	2,536	3,273	3,454	3,696	4,260	4,526	3,993	3,925				32,191
Expired	2,836	1,212	1,294	1,385	1,335	1,158	1,560	1,372	1,269				13,421