

Monthly Indicators



November 2011

A RESEARCH TOOL PROVIDED BY **10K RESEARCH AND MARKETING**
SINGLE FAMILY LISTINGS ONLY – RESIDENTIAL AND CONDO

Quick Facts

- 46.6%

+ 15.9%

- 1.4%

Change in
New Listings

Change in
Sold Listings

Change in
Median Sold Price

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Market Overview

Key market metrics for the current month and year-to-date. Single-Family Listings Only – Residential and Condo.



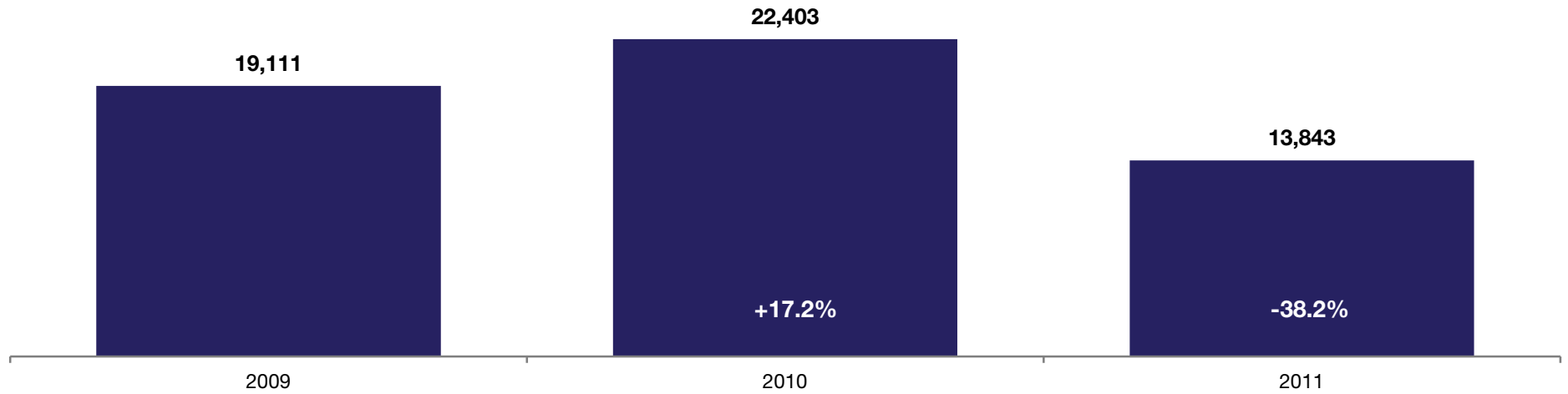
Key Metrics	Historical Sparklines	11-2010	11-2011	+ / -	Last Year YTD	This Year YTD	+ / -
Pending Sales*	Historical Data Not Yet Available	537	1,614	+ 200.6%	--	--	--
Active Listings		22,403	13,843	- 38.2%	--	--	--
Under Contract Listings		2,585	3,543	+ 37.1%	36,941	40,135	+ 8.6%
New Listings		6,901	3,684	- 46.6%	107,641	60,437	- 43.9%
Sold Listings		2,738	3,174	+ 15.9%	36,466	37,256	+ 2.2%
Total Days on Market		109	100	- 8.5%	88	106	+ 19.2%
Median Sold Price**		\$213,000	\$209,975	- 1.4%	\$212,000	\$209,900	- 1.0%
Average Sold Price**		\$258,212	\$253,027	- 2.0%	\$257,919	\$255,795	- 0.8%
Percent of Sold Price to List Price**		96.8%	97.2%	+ 0.4%	97.6%	97.0%	- 0.5%

* Pending Sales is a count of the number of homes that were in "pending" status at the end of the month. This information was not available prior to February 2010. ** Does not account for seller concessions and/or down payment assistance.

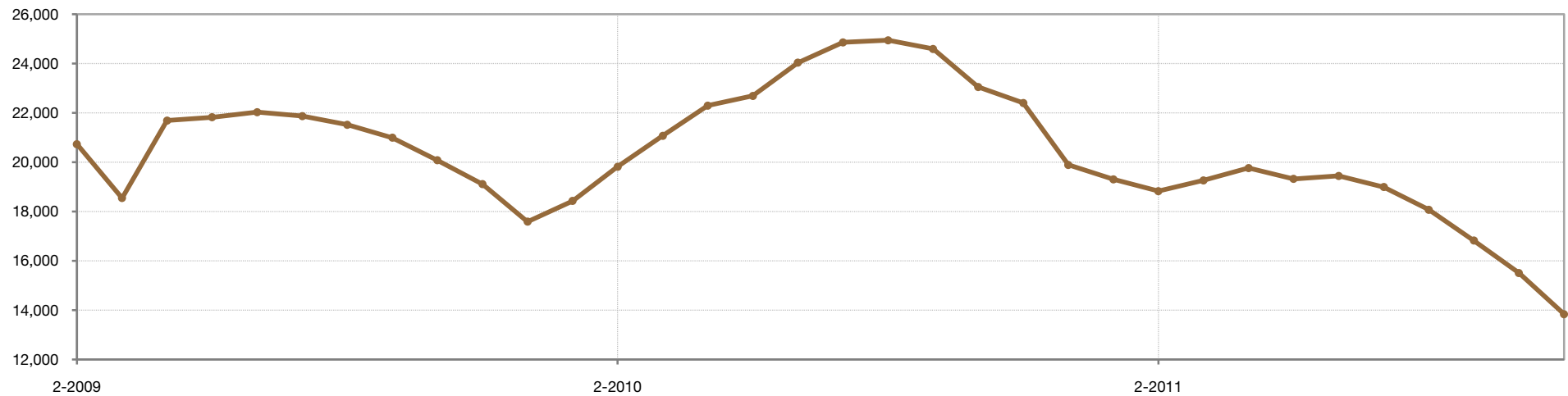
Active Listings

The number of homes that were in "active" status at the end of the month.

November



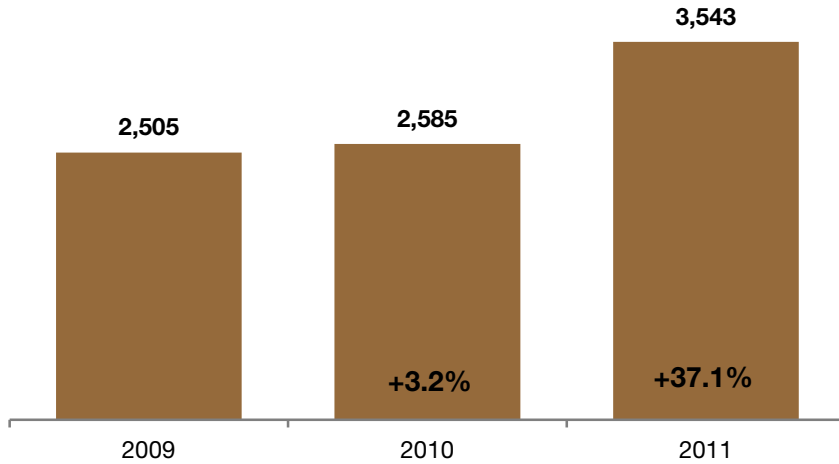
Historical Active Listing Activity



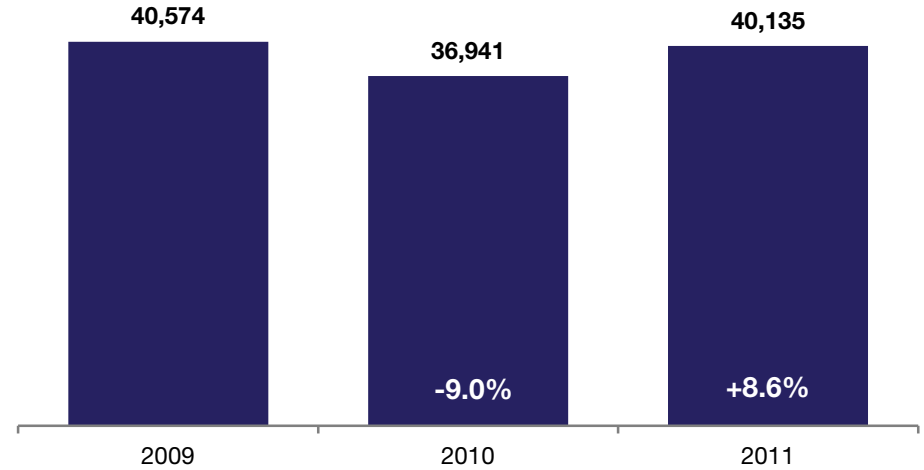
Under Contract Listings

A count of the properties that have offers accepted on them in a given month.

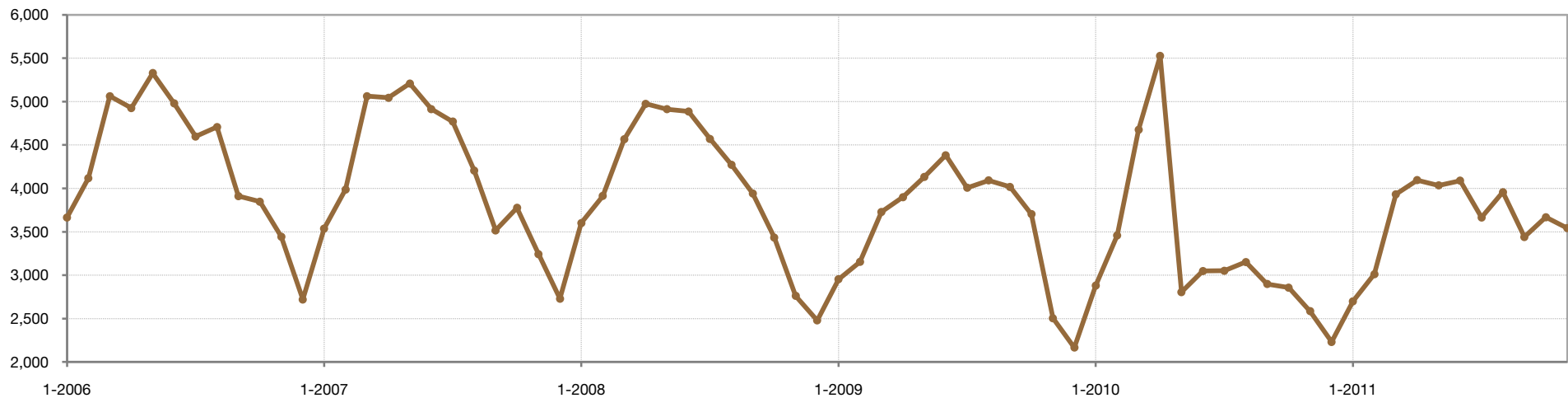
November



Year To Date (YTD)



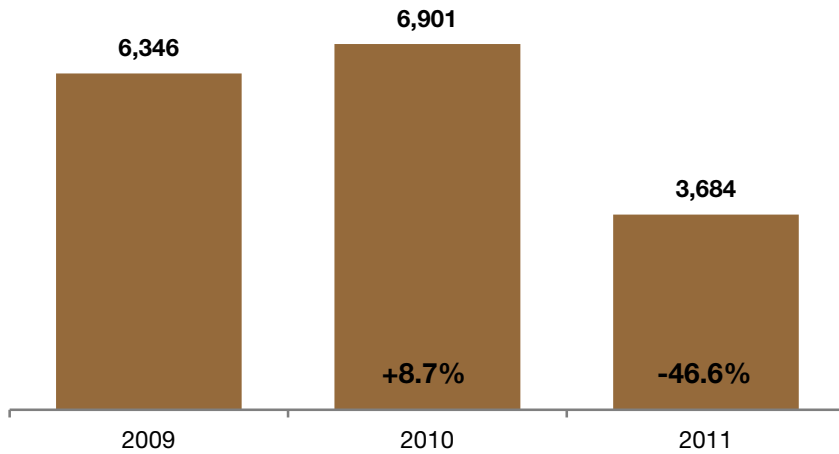
Historical Under Contract Listing Activity



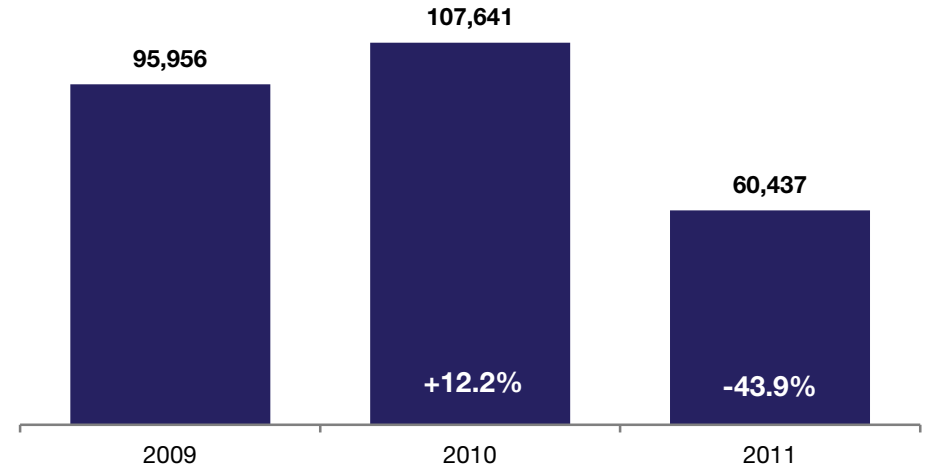
New Listings

A count of the properties that have been newly listed on the market in a given month.

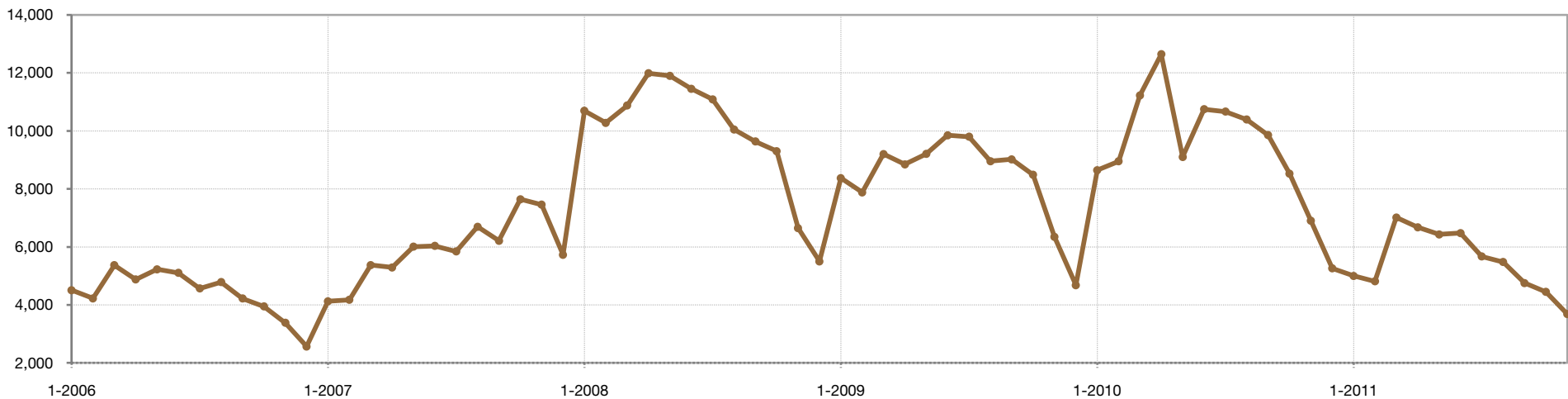
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Year To Date (YTD)



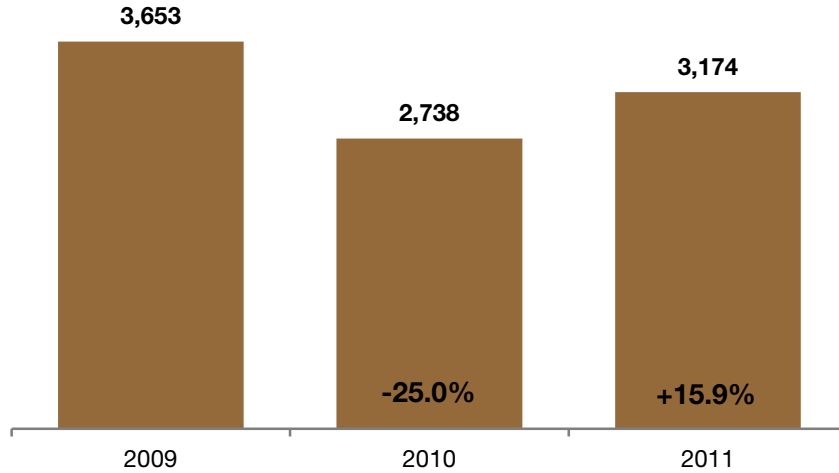
Historical New Listing Activity



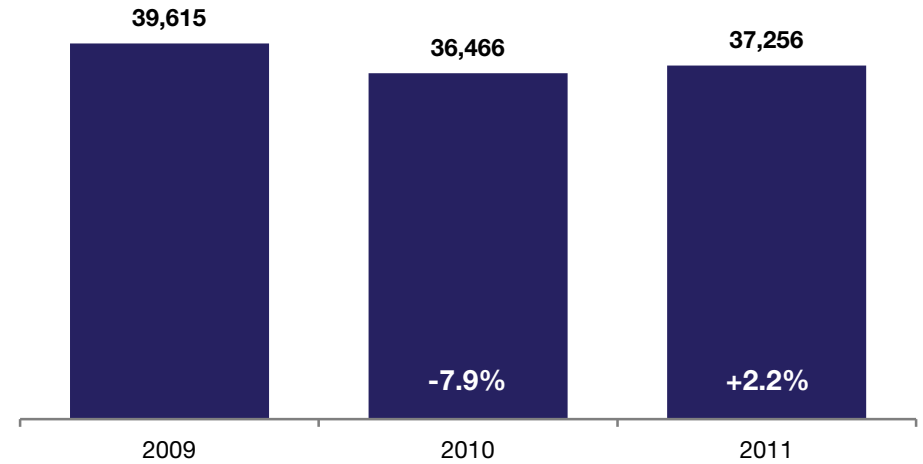
Sold Listings

A count of the properties that have sold in a given month.

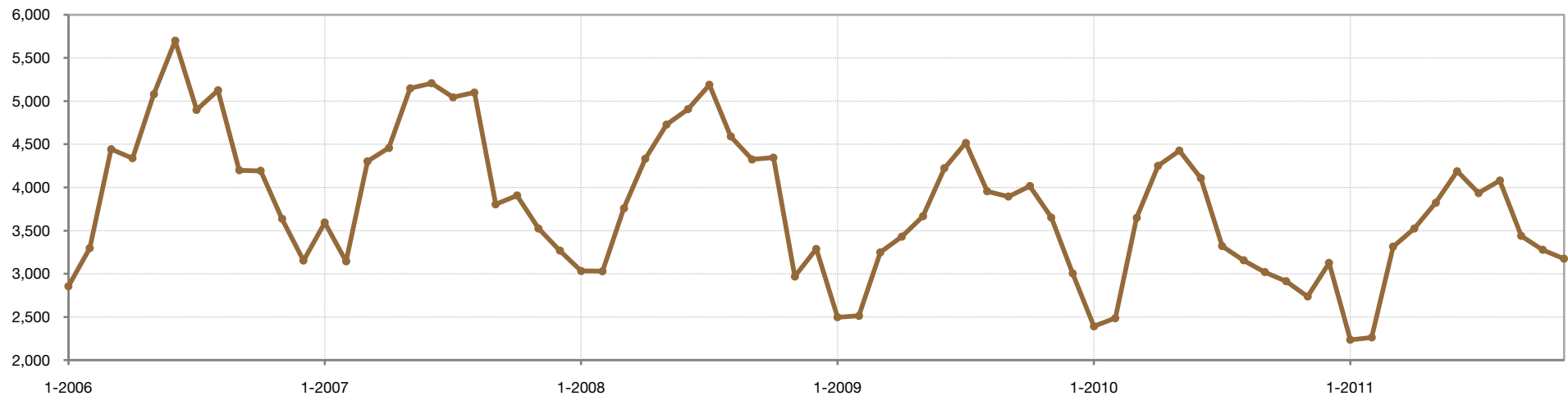
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Year To Date (YTD)



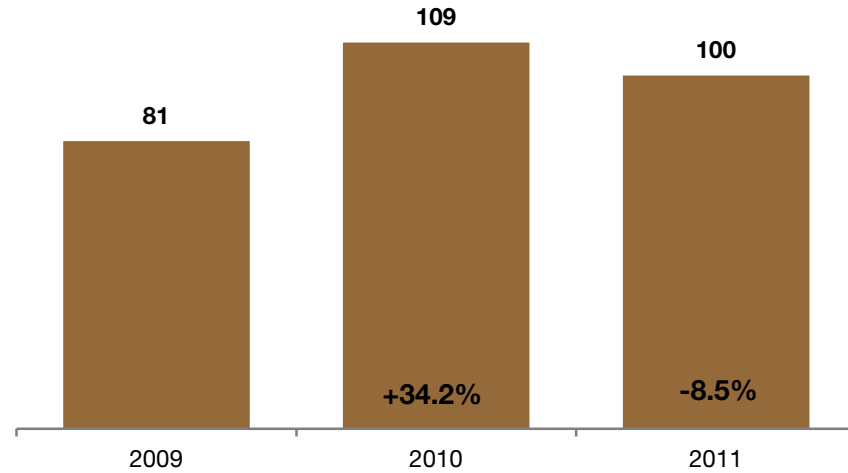
Historical Sold Listing Activity



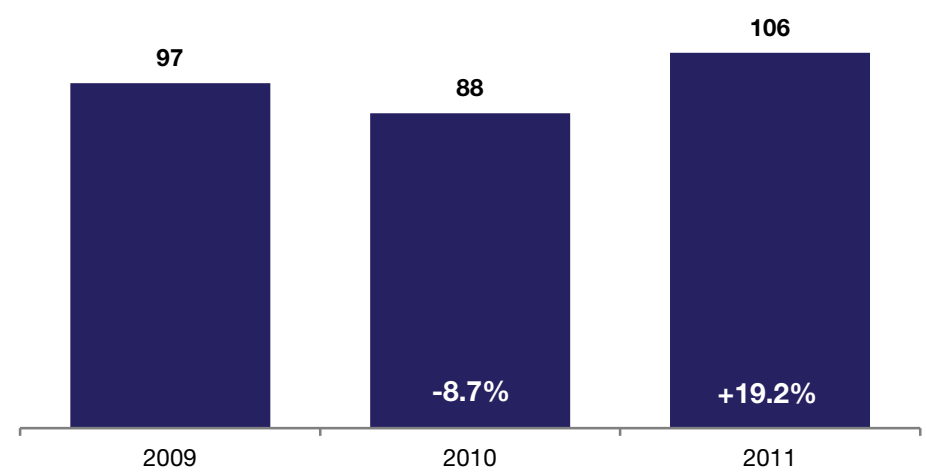
Total Days on Market

The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.

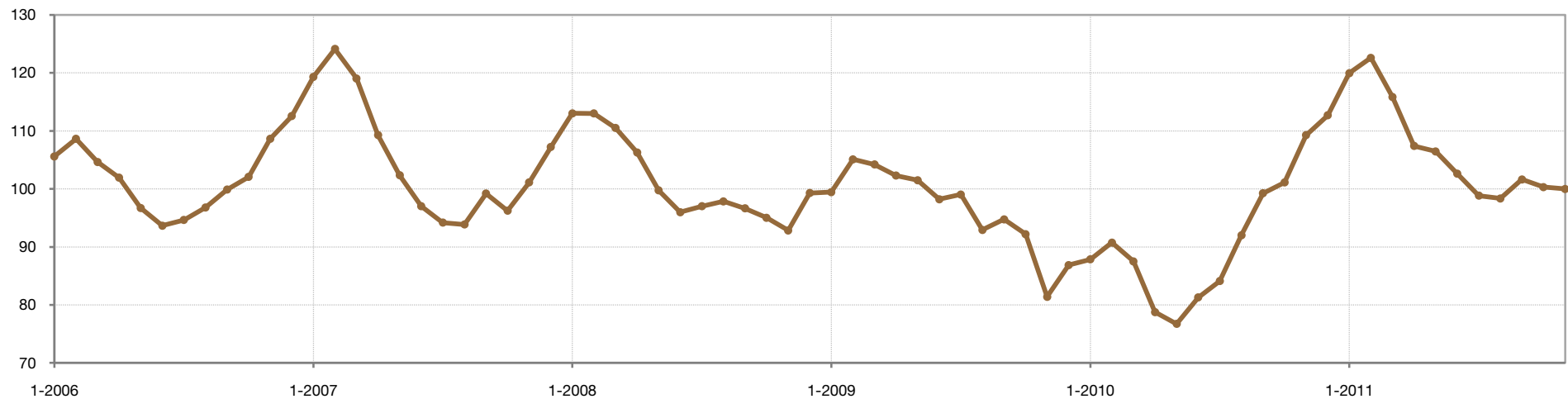
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Year To Date (YTD)



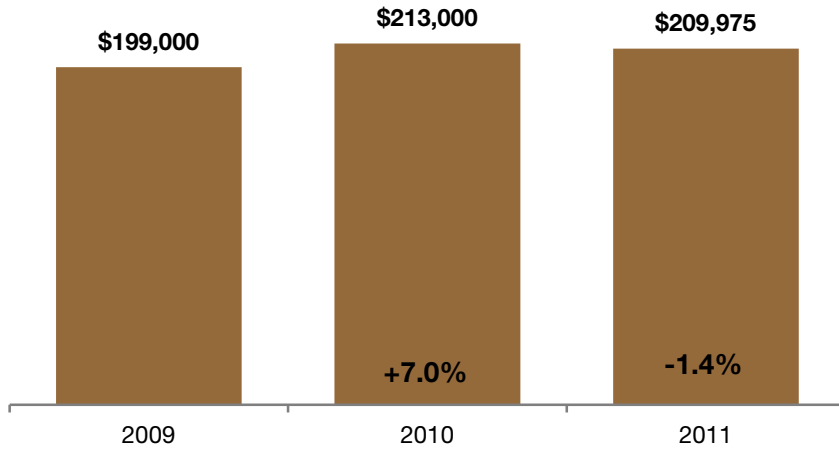
Historical Total Days on Market



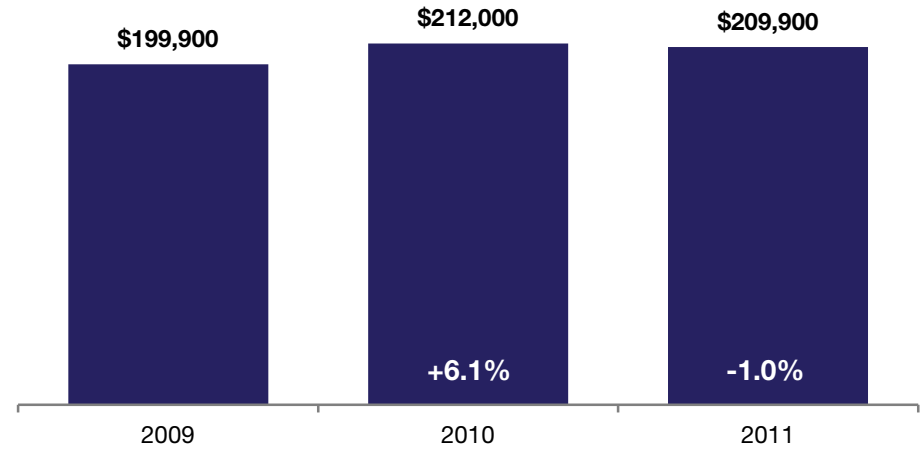
Median Sold Price

The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

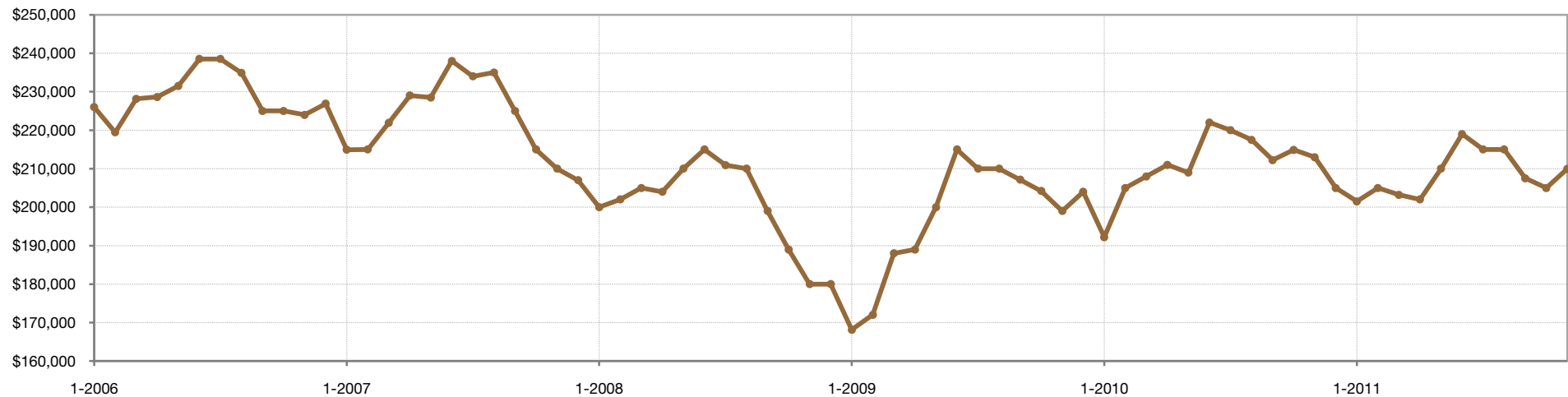
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Year To Date (YTD)



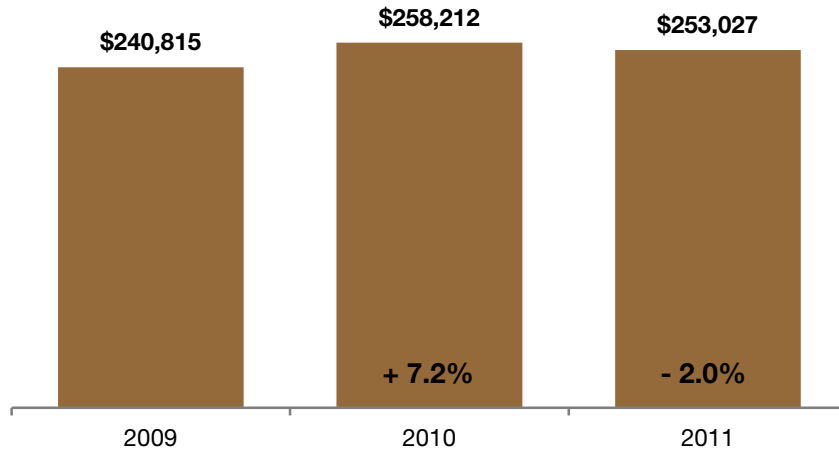
Historical Median Sold Price



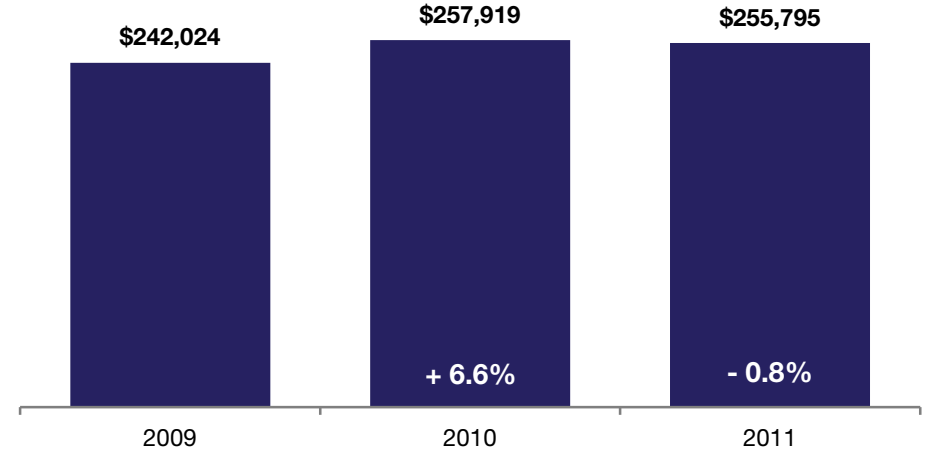
Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

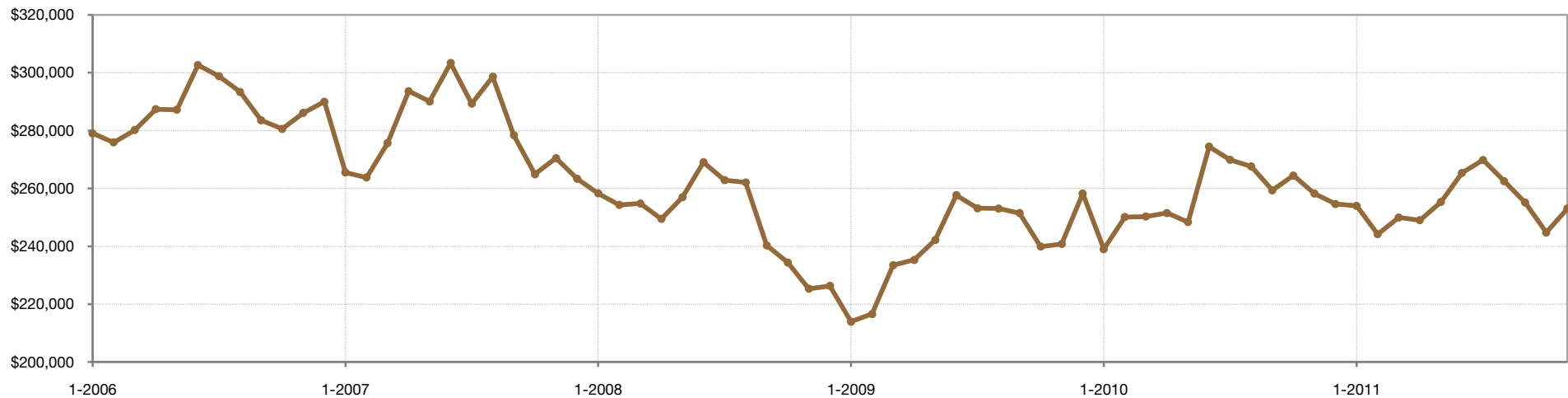
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Year To Date (YTD)



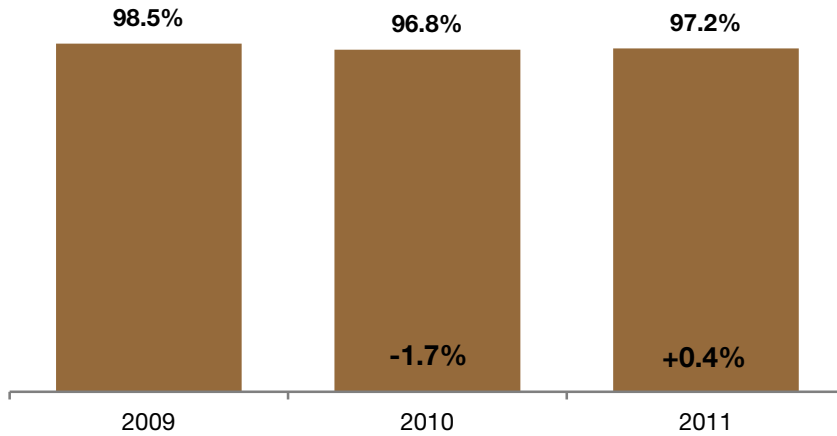
Historical Average Sold Price



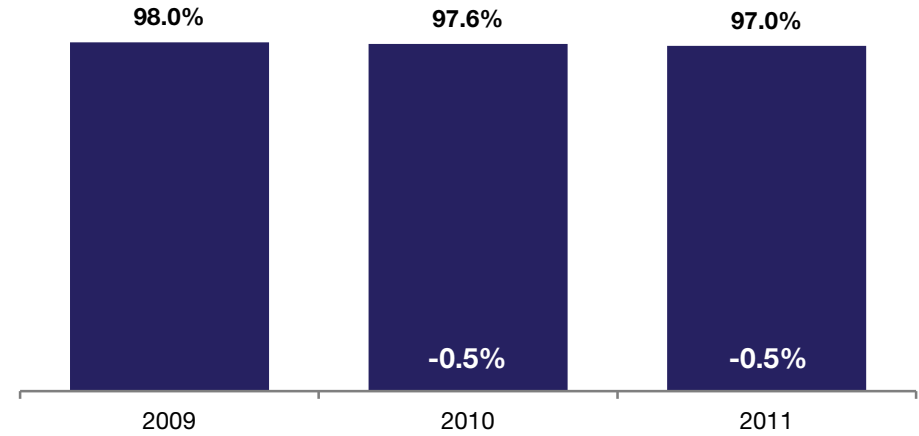
Percent of Sold Price to List Price

Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

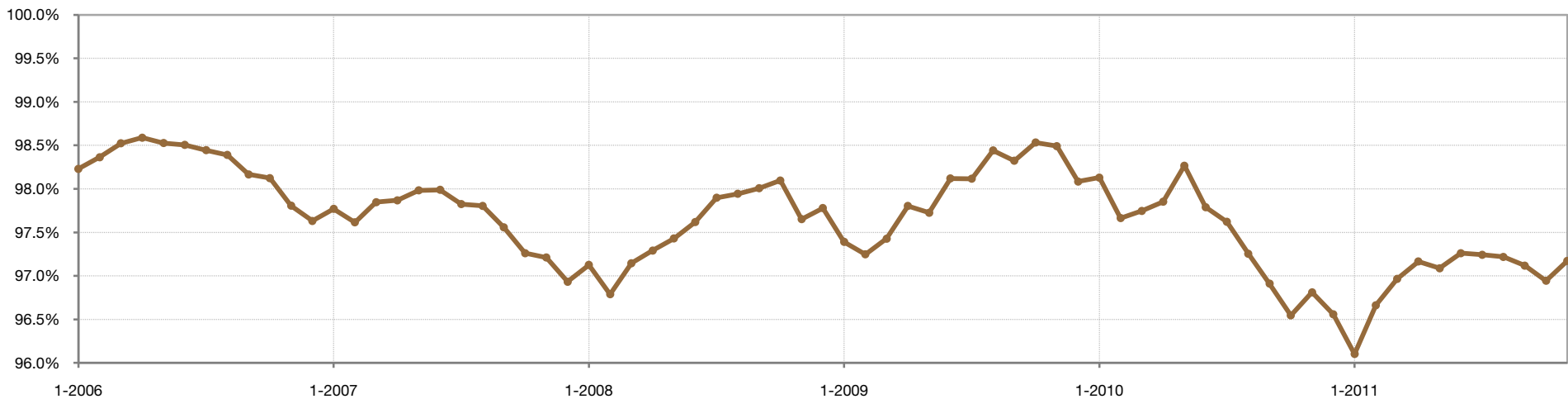
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Year To Date (YTD)



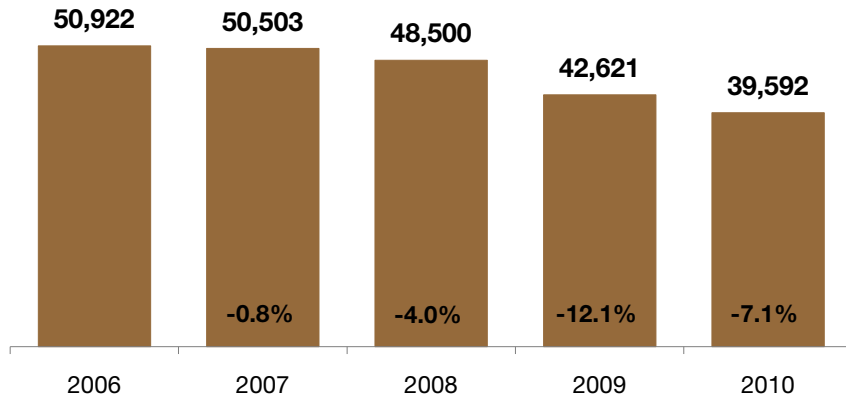
Historical Percent of Sold Price to List Price



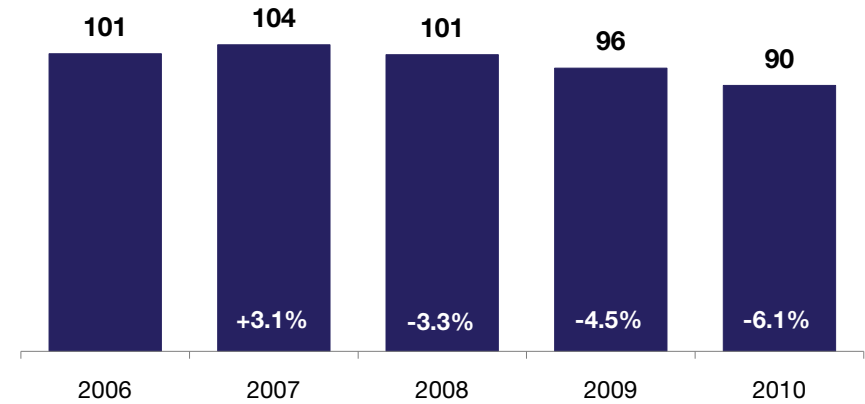
Annual Review

Historical look at key market metrics for the overall region.

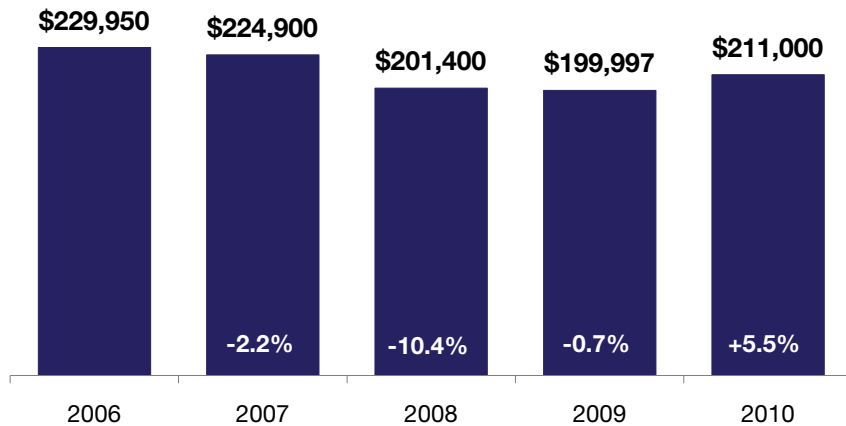
Sold Listings



Total Days on Market



Median Sold Price*



Percent of Sold Price to List Price*

